

CPhI 2009 participation has been a great success

Cerbios-Pharma SA was present at CPhI 2009 in Madrid with the new company image and the key team members of Marketing and Sales as well as Research and Development.

The visits at Cerbios' booth were more numerous than expected and with a positive mood than it was one year ago during CPhI 2008 because of the economical crisis.

Several meetings were of course pre-arranged with our actual or new potential partners.

However a large number of visits were spontaneous, mainly for two reasons:

1. the new company image and brochure available at the booth;
2. the booth strategic positioning.

The key topics discussed were covering the main pillars of Cerbios: Reduced Folates and Probiotics.

High interest was shown for the services provided by the **Biological Division** on Recombinant Proteins.

cGMP production of Recombinant Proteins using mammalian cells for early clinical phases (phase I and II) seems to be in the near future the bottleneck for several pharma companies, having too many candidates and needing to outsource some production. Cerbios could be the ideal choice having also capital and willingness to invest in further expansion of these capabilities with larger bioreactors.



The **Chemical Division** on the other hand had several requests for **Reduced Folates** and **Vitamin D** derivatives.

For **exclusive manufacturing** in the development of **High Potency Active Ingredients**, visitors were impressed by the uniqueness of our latest manufacturing plant due to the special features like:

- ü preparative chromatography
- ü photochemistry
- ü multi-purpose or dedicated production glove box

The comments were that these features fits perfectly for either a **HPAI** at early phase (Ph. I), where chemistry hasn't been fully optimized and purification technology is required, as also commercial production, where the glove box could be dedicated to the product easing the cleaning validation process.

Next year's CPhI 2010 will be held in Paris, October 5-7.